# Sacyr Results Presentation

## **FY - 2024**

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#### Goals evolution



	Goals 24-27	Progress in 2024	Ø
	Recourse net debt Ratio <1x	0.4x	
	Operating Cash Flow 2027 €1,350M	€1,294M	
	Concessional distributions 2024: €225M	€229M	
Accomplished	Planned Equity for growth €300M in the period 2024-2027	Equity committed to projects awarded in 2024 €140M (47% fulfilled)	
in progress	3-4 new projects per year	5 new contracts in 2024	
	Investment Grade Rating	Regular contacts for information sharing	



Sacyr will receive distributions amounting to €17,000M (+6.5x the company's current capitalisation)

#### Increased distributions of + €1,000M thanks to 4 new projects post-Investor Day 24



Average annual distributions amount to **17%** of market capitalisation\*

\*Market capitalisation as of 31 Dec. 2024: €2,482M



Operating cash flow



#### Excellent EBITDA-to-cash conversion 96%

#### Operating Cash Flow growth +53%



\*In the 2022 and 2023 figures, VSM and Facilities activity has been eliminated.





### Record in 2024





### Successful project execution and delivery: 3 commissioning

Pamplona - Cúcuta	Ferrocarril Central	A-21	
Lengh 63 km	Length 273 km	Length 320 km	
Investment 592 €м	Investment 915 €м	Investment 965 €M	
Remaining Life 22 year	Remaining Life 15 year	Remaining Life 12 year	
		And And	SR 417, U

Dividend



#### Shareholder remuneration





#### **New Shareholder Remuneration Policy in 2025**

The **first cash dividend** will be proposed at the 2025 Annual General Meeting, thus complying with the 2024-2027 Strategic Plan.



### Complying with Corporate Governance standards



Separation of functions between Chairman and Chief Executive Officer

- The Board will propose to the AGM'25 the appointment of Pedro Sigüenza as executive director. Once the appointment is approved by the 2025 AGM, he will be designated as CEO.
- He will have responsibility for the management and development of the business lines.
- President Manuel Manrique keeps corporate, strategic and financial responsibility.







#### Improving Sustainability Ratings



Autopista al Mar, Colombia



Million Euros	2024	2023*	Chg.
REVENUE	4,571	4,609	-0.8%
EBITDA	1,352	1,504	-10.1%
EBITDA Margin	30%	33%	-3 pp
EBIT	1,225	1,231	-0.5%
NET PROFIT	113	106	+7.2%
OPERATING CASH FLOW	1,294	848	+53%
<b>OPERATING CASH FLOW / EBITDA</b>	96%	56%	

\*Pro-forma figures for 2023 in which the activity (revenues and expenses) of VSM and Facilities and the result of the extraordinary sale of the concession company N6 (Ireland) have been eliminated. Excluding this adjustment, EBITDA would be 1,523 million euros and Net profit would be 153 million euros.





Recourse net debt



### Strong commitment to reducing Recourse Net Debt (RND)



#### Financial operations





Milestones 2024





#### Net debt evolution 2024 (€M)





Results presentation

Evolution of recourse net debt 4Q-2024 (€M)

## Reduction in recourse net debt -32%





#### Committed Equity and Distributions including new contracts post-ID24





## High growth potential in strategic markets





#### Concessions





Million Euros	2024	2023	Chg.
REVENUE	1,748	1,930	-9%
Operating income	1,340	1,275	+5%
Construction income	408	656	-38%
EBITDA	875	891	-2%
EBITDA Margin	65.3%	69.9%	



## Improving Goals: 5 new concessions and stronger distributions

- Operating income (+5%) and EBITDA (-2%): This is explained by the commissioning of projects such as the Rutas del Este toll road (Paraguay) or Ferrocarril Central (Uruguay) and due to the accounting performance of the financial assets in operation. On the other hand, the good operating performance of Ruta 78 or El Loa Airport (Chile), as well as the contribution of financial assets such as the Velindre Hospital (UK) or Buga Buenaventura (Colombia) had a positive impact.
- Construction revenues (-38%): Reduction due to the completion of works and total commissioning of Rutas del Este (Paraguay), Ferrocarril Central (Uruguay) and Pamplona-Cúcuta (Colombia). Positive contributions from the progress in the works on the Velindre Hospital (United Kingdom) and the Chilean motorways Los Vilos-La Serena and Valles del Desierto.
- Advance in growth opportunities in Managed Lanes (USA):
  - <u>I-285 East Express Lane (Georgia)</u>: Feb-25 The consortium of which Sacyr is a member has been Shortlisted.
  - <u>I-24 Southeast Choice Lanes (Tennessee)</u>: Pre-qualification submitted. Shortlisted expected in March.

229€M Distributions from concessions 2024

#### Concessions



## Breakdown by Country



COUNTRY	REVENUE	EBITDA ASSETS	
Italy*	420	310	5
Colombia	528	317	6
Chile	524	225	18
Spain	180	131	15
Uruguay	165	93	2
Paraguay	68	54	1
Mexico	87	40	2
Peru	39	19	2
Brazil	47	6	1
USA	35	6	2
Other	75	1	6
Holding	1	-17	-
TOTAL	2,169	1,185	60
TOTAL EX-ITALY	1,748	875	55

(\*) Pedemontana , A3 and A21 included in the Engineering and Infrastructures division. Figures in €M.

#### Engineering & Infrastructures



Million Euros	2024	2023	Chg.
REVENUE	2,741	2,734	0%
EBITDA	422	570	-26%
BACKLOG	10,606	7,540	+41%

#### Pedemontana, A3 & A21 Impact

Million Euros	Pedemontana Veneta	A3	A21	Eng. & Infra. ex-Pedemontana A3 & A21
REVENUE	295	99	26	2,321
EBITDA	258	38	13	112
EBITDA Margin	-	-	-	4.8%

## Record backlog of 71% for Sacyr Concesiones

→ The total backlog increased by +41% to €10,606M (excluding €2,607M in contracts awarded pending signature) and covers 55 months of activity.

- Concession success boosted the Engineering and Infrastructure backlog for own concessions to a record 71%.
- Prioritisation of control and risk reduction in third party projects.
- → Profitability: pure construction EBITDA €112M vs €99M (+13%).
   EBITDA margin 4.8%. Focus on the construction of our concessions.
- We made progress on our projects in the United States: We have completed the remodelling of the I-75 intersection with SR72 and the widening of a SR417 section (post-closure). In addition, in December we were awarded the construction of the I-75 intersection at Pine Ridge Road in Collier County, Florida, the 10th contract Sacyr has won in Florida and the 16th in the USA.

#### Total Backlog Eng. & Infrastructures 10,606€M

Backlog for Sacyr Concesiones **71**%



#### Water



Million Euros	2024	2023	Chg.
REVENUE	245	228	+8%
EBITDA	51	49	+3%
EBITDA Margin	20.6%	21.6%	

International Desalination and Reuse Association



**DRA** 

ANDBOOK

desalinated water capacity awarded

#### Creating value for society

- Increase in revenue (+8%) and EBITDA (+3%) thanks to new contracts such as the Carboneras and Torrevieja desalination plants, the good performance of assets such as the Alcudia desalination plant, as well as the good performance of international projects in Australia and Chile.
- Leaders in desalinated water capacity: Sacyr Agua is the leading company in desalination capacity in Spain, with 1,843,300 m<sup>3</sup>/day of desalination capacity in operation and 14.6 million people supplied by desalination. In addition, the International Desalination and Reuse Association has recognized it as one of the largest companies in the world in terms of desalinated water capacity awarded (post-closure).

#### **Milestones 2024:**

**Total Equity** 

Invested

**121**€M

**Total Backlog** 

**4,826**€M

- Expansion and operation for 4 years, with a possible extension of one more, of the Águilas desalination plant (Murcia). The project will make this plant the second largest in Spain.
- Desalination plants in Torrevieja, Carboneras and Alicante.
   Digitalisation of the integral water cycle in the cities of Guadalajara and Soria.
- Drinking Water Treatment Plant (DWTP) at Cuevas de Almanzora (Almería).

### Conclusions

### Concessional success, key to progress towards our goals

Increased Operating Cash Flow +53%

Conversion of EBITDA into Operating Cash Flow 96% Accomplished Recourse Net Debt Ratio

> Ratio 2024: 0.4x

Growth in concessions with 5 new projects in 2024

(extensive shortmedium term pipeline) We comply with Corporate Governance ANO

Separation of the roles of Chairman and CEO Divestment in Colombia

In phase of binding offers reception

Pedemontana-Veneta, Italy





#### **Concessional Assets**

#### Breakdown of assets







# Increased value since ID21 which shows the robustness of our platform



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**Operating cash-flow** 

## Results presentation

### **Operating cash flow – Room for re-leverage**

The current portfolio has a **sound capacity to repay its debt service**, which decreases over time, and leaves **room for additional leverage** 



#### Income Statement 2024



Consolidated Income Statement	2024	2023	Chg. %
Thousand euros	2024	2023	24/23
REVENUE	4,571,004	4,609,428	-0.8%
Other income	275,450	241,635	14.0%
Total operating income	4,846,454	4,851,063	-0.1%
External and Operating Expenses	-3,494,248	-3,327,798	5.0%
EBITDA	1,352,206	1,523,265	-11.2%
Depreciation and amortisation expense	-163,930	-159,669	2.7%
Change in Provisions	36,983	-113,060	n.a.
NET OPERATING PROFIT	1,225,259	1,250,536	-2.0%
Financial results	-666,501	-719,463	-7.4%
Forex results	-152,917	-11,904	n.a.
Results from equity accounted subsidiaries	9,706	-17,684	n.a.
Provisions for financial investments	-41,125	-104,045	-60.5%
Results from financial instruments	35,764	37,392	-4.4%
Results from sales of non current assets	19,271	34,662	-44.4%
PROFIT BEFORE TAX	429,457	469,494	-8.5%
Corporate Tax	-171,724	-430,239	-60.1%
RESULT FROM CONTINUING OPERATIONS	257,733	39,255	n.a.
RESULT FROM DISCONTINUED OPERATIONS	0	310,979	n.a.
CONSOLIDATED RESULT	257,733	350,234	-26.4%
Minorities	-144,360	-197,012	-26.7%
NET ATTRIBUTABLE PROFIT	113,373	153,222	-26.0%

#### Consolidated Balance Sheet 2024



Chg.

24/23

312,623

211,034

101,589

677,531

603,561

-1,327

-31,594

1,655

105,236

-330,380

-121,432

-173,067

-22,202

-8,394

61,753

18,937

-85,975

659,774

Dec.

2023

1,750,021

795,759

954,262

9,229,825

6,783,838

22,550

117,189

135,457

2,170,791

6,328,801

1,378,509

1,395,840

29,995

47,680

2,280,794

235,118

960,865

17,308,647

Assets	Dec.	Dec.	Chg.	Equity & Liabilities	Dec.
Thousand euros	2024	2023	24/23	Thousand euros	2024
NON CURRENT ASSETS	11,146,258	10,422,363	723,895	EQUITY	2,062,644
Intangible Assets	81,778	86,749	-4,971	Shareholder's Equity	1,006,793
Concessions Investments	1,651,448	1,514,656	136,792	Minority Interests	1,055,851
Fixed Assets	363,626	356,314	7,312	NON CURRENT LIABILITIES	9,907,356
Right of use over leased assets	105,844	131,760	-25,916	Financial Debt	7,387,399
Financial Assets	1,137,533	1,080,690	56,843	Financial Instruments at fair value	21,223
Receivables from concession assets	7,721,889	7,201,787	520,102	Lease Obligations	85,595
Other non Current Assets	76,236	41,369	34,867	Provisions	137,112
Goodwill	7,904	9,038	-1,134	Other non current Liabilities	2,276,027
CURRENT ASSETS	6,822,163	6,886,284	-64,121	CURRENT LIABILITIES	5,998,421
Non current assets held for sale	1,446,857	1,581,239	-134,382	Liabilities associated with the non current assets held for sale	1,257,077
Inventories	175,971	211,366	-35,395	Financial Debt	1,222,773
Receivables from concession assets	1,039,077	1,077,099	-38,022	Financial Instruments at fair value	7,793
Accounts Receivable	2,426,446	2,221,921	204,525	Lease Obligations	39,286
Financial Instruments at fair value	14,588	23,123	-8,535	Trade Accounts Payable	2,342,547
Financial Assets	98,465	91,168	7,297	Operating Provisions	254,055
Cash	1,620,759	1,680,368	-59,609	Other current liabilities	874,890
TOTAL ASSETS	17,968,421	17,308,647	659,774	TOTAL EQUITY & LIABILITIES	17,968,421

#### Annexes

#### Income Statement by Business Line 2024



Consolidated Income Statement 2024 Thousand euros	Sacyr Concesiones	Sacyr Ing & Infra.	Sacyr Agua	Holding & Adjustments	Total
REVENUE	1,748,350	2,740,922	245,380	-163,648	4,571,004
Other income	25,938	279,804	14,249	-44,541	275,450
Total operating income	1,774,288	3,020,726	259,629	-208,189	4,846,454
External and Operating Expenses	-899,445	-2,598,790	-209,109	213,096	-3,494,248
EBITDA	874,843	421,936	50,520	4,907	1,352,206
Depreciation and amortisation expense	-58,770	-67,915	-25,906	-11,339	-163,930
Change in Provisions	55,372	-19,637	-4,896	6,144	36,983
NET OPERATING PROFIT	871,445	334,384	19,718	-288	1,225,259
Financial results	-406,522	-201,237	-17,829	-40,913	-666,501
Forex results	-190,282	-1,286	-1,365	40,016	-152,917
Results from equity accounted subsidiaries	18,706	-12,126	6,383	-3,257	9,706
Provisions for financial investments	433	-200	-291	-41,067	-41,125
Results from financial instruments	30,887	0	1,470	3,407	35,764
Results from sales of non current assets	16,882	33,433	-1,014	-30,030	19,271
PROFIT BEFORE TAX	341,549	152,968	7,072	-72,132	429,457
Corporate Tax	-71,908	-74,342	-2,633	-22,841	-171,724
RESULT FROM CONTINUING OPERATIONS	269,641	78,626	4,439	-94,973	257,733
RESULT FROM DISCONTINUED OPERATIONS	0	0	0	0	0
CONSOLIDATED RESULT	269,641	78,626	4,439	-94,973	257,733
Minorities	-103,540	-45,337	1,352	3,165	-144,360
NET ATTRIBUTABLE PROFIT	166,101	33,289	5,791	-91,808	113,373

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#### Annexes

#### Income Statement by Business Line 2023



Consolidated Income Statement 2023	Sacyr	Sacyr	Sacyr	Holding &	Total
Thousand euros	Concesiones	Ing & Infra.	Water	Adjustments	Total
REVENUE	1,930,421	2,734,016	227,599	-282,608	4,609,42
Other income	52,271	175,373	10,889	3,102	241,63
Total operating income	1,982,692	2,909,389	238,488	-279,506	4,851,063
External and Operating Expenses	-1,092,113	-2,338,916	-189,354	292,585	-3,327,798
EBITDA	890,579	570,473	49,134	13,079	1,523,26
Depreciation and amortisation expense	-66,859	-49,430	-26,783	-16,597	-159,669
Change in Provisions	-84,645	-1,806	-1,798	-24,811	-113,060
NET OPERATING PROFIT	739,075	519,237	20,553	-28,329	1,250,53
Financial results	-434,712	-178,389	-21,607	-84,755	-719,463
Forex results	-4,582	2,213	-1,351	-8,184	-11,904
Results from equity accounted subsidiaries	-10,282	-21,897	6,944	7,551	-17,684
Provisions for financial investments	-500	3,185	-800	-105,930	-104,04
Results from financial instruments	37,574	0	1,802	-1,984	37,392
Results from sales of non current assets	24,562	9,756	519	-175	34,662
PROFIT BEFORE TAX	351,135	334,105	6,060	-221,806	469,494
Corporate Tax	-138,873	-126,319	-5,129	-159,918	-430,23
RESULT FROM CONTINUING OPERATIONS	212,262	207,786	931	-381,724	39,25
RESULT FROM DISCONTINUED OPERATIONS	0	0	0	310,979	310,97
CONSOLIDATED RESULT		207,786	931	-70,745	350,23
Minorities	-63,024	-134,633	1,167	-522	-197,01
NET ATTRIBUTABLE PROFIT	149,238	73,153	2,098	-71,267	153,222

Net debt

Million Euros	Dec. 24	Dec. 23	Chg.
Project Finance	6,745	6,139	606
Ex-project Finance (recourse net debt)	146	269	-123
Total Net Debt	6,891	6,408	483





## Revenue Breakdown

Revenues breakdown € thousand	2024	2023	Chg. % 24/23
CHILE	350,754	346,204	1.3%
COLOMBIA	459,127	418,805	9.6%
SPAIN	176,228	173,917	1.3%
URUGUAY	114,660	119,332	-3.9%
MEXICO	83,996	88,667	-5.3%
PARAGUAY	62,617	59,228	5.7%
PERU	38,098	37,414	1.8%
BRAZIL	16,037	16,939	-5.3%
USA	35,335	12,416	n.a.
PORTUGAL	1,133	1,106	2.4%
UK	2,158	-	n.a.
OTHER	153	812	n.a.
TOTAL (EX-CONSTRUCTION REVENUES)	1,340,295	1,274,842	5.1%
CONSTRUCTION REVENUES	408,055	655,579	-37.8%
TOTAL REVENUES CONCESSIONS	1,748,350	1,930,421	-9.4%



# Traffic

Accumulated ADT	2024	2023	Chg. % 24/23
SHADOW TOLL HIGHWAY SPAIN			
AUTOV.TURIA CV-35	42,421	41,770	1.6%
PALMA MANACOR MA-15	29,129	27,814	4.7%
VIASTUR AS-II	25,359	26,286	-3.5%
AUTOV. ARLANZÓN	23,874	22,971	3.9%
AUTOV. NOROESTE C.A.R.M.	14,076	13,601	3.5%
AUTOV. ERESMA	9,032	8,598	5.1%
TOLL HIGHWAY OTHER COUNTRIES			
PEDEMONTANA - VENETA	17,645	13,331	32.4%
A3 SALERNO - NAPOLES	94,640	93,327	1.4%
RSC-287	8,194	8,237	-0.5%
VALLES DEL DESIERTO	5,686	5,779	-1.6%
RUTAS DEL DESIERTO	8,458	8,685	-2.6%
RUTAS DEL ALGARROBO	5,106	5,320	-4.0%
VALLES DEL BIO BIO	9,885	9,960	-0.8%
RUTA 43 - LIMARI	5,973	6,097	-2.0%
LOS VILOS - LA SERENA	7,305	7,663	-4.7%
RUTA 78	45,884	48,921	-6.2%
AMÉRICO VESPUCIO AVO I	35,623	29,876	19.2%
PUERTA DE HIERRO	6,682	6,764	-1.2%
RUMICHACA PASTO	16,891	16,467	2.6%
MARI	9,847	10,711	-8.1%
PAMPLONA-CÚCUTA	12,091	8,560	41.2%
BUENAVENTURA-BUGA	84,017	86,647	-3.0%
RUTAS DEL ESTE	15,963	15,712	1.6%
VIA EXPRESSO	7,673	7,040	9.0%
ACCUMULATED ADT (km weighted)	22,727	22,532	1%

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#### Alternative Performance Measures



The Sacyr Group presents its earnings in accordance with International Financial Reporting Standards (IFRS). The Group also provide certain additional financial measurements, known as Alternative Performance Measures (APMs) used by management in decision-making and evaluation of the Group's financial performance, cash flows and financial position.

In order to comply with the Guidelines on Alternative Performance Measures (2015/1415en) published by the European Securities and Markets Authority (ESMA), the disclosures required for each APM are set out below, including its definition, reconciliation, explanation of its use, comparatives and consistency.

Sacyr Group considers that this additional information will improve the comparability, reliability and comprehensibility of its financial information as it is common terminology used in the financial sector and among investors.

#### **ALTERNATIVE PERFORMANCE MEASURES**

EBITDA: This indicator shows operating profit or loss prior to depreciation and amortisation and any change in provisions.

EBITDA Margin: It is calculated by dividing EBITDA by Revenues.

EV/EBITDA: It is a company's enterprise value (total value of its assets) divided by its EBITDA.

**EBIT:** Calculated as the difference between Operating income (Revenue, Own work capitalized, Other operating income, Government grants released to the income statement) and Operating expenses (Staff costs, Depreciation and amortization expense, Changes in provisions and Other).

GROSS DEBT: Comprises Non-current financial debt and Current financial debt as shown on the liabilities side of the consolidated statement of financial position, which include bank borrowings and issues in capital markets (bonds).

NET DEBT: Calculated as Gross debt less the consolidated balance sheet items of (i) Other current financial assets, and (ii) Cash and cash equivalents.

PROJECT FINANCE DEBT (GROSS OR NET): The financial debt (gross or net) from project companies. In this type of debt, the guarantee received by the lender is limited to the project cash flow and its asset value, with limited recourse to shareholders.

EX-PROJECT FINANCE DEBT: Debt not considered as Project Finance Debt is considered Ex-Project Finance Debt.

OPERATING CASH FLOW: Cash flow generated by the company's operating activities.

EBITDA TO CASH CONVERSION: The result of dividing operating cash flow by EBITDA.

FINANCIAL RESULT: The difference between Total finance income and Total finance costs.

**BACKLOG:** Value of awarded and closed work contracts pending completion. These contracts are included in the backlog once they are formalized. The backlog is shown as the percentage attributable to the Group, as per the corresponding consolidation method.

Once a contract has been included in the backlog, the value of production pending completion on the contract remains in the backlog, until it is completed or cancelled. Nevertheless, valuation adjustments are made to reflect any changes in prices and time periods agreed with the client. Due to a number of factors, all or part of the backlog linked to a contract may not actually become income. The Group's backlog is subject to adjustments and cancellation of projects and cannot be taken as an exact indicator of future earnings.

Given that no comparable financial measure is foreseen under IFRS, a reconciliation with the financial statements is not possible. Management considers that the backlog is a useful indicator of the Group's future revenues and a customary indicator used by companies in the sector in which Sacyr operates.

The concessions backlog represents estimated future revenues on concessions, over the concession period, based on the financial plan for each concession, and includes projected fluctuations in the exchange rate between the euro and other currencies, as well as changes in inflation, prices, tolls and traffic volumes.

MARKET CAP: Number of shares at the end of the accounting period, multiplied by the share price at the end of the accounting period.

LIKE-FOR-LIKE BASIS: On occasions, certain figures are corrected to permit a comparison between accounting periods, for example, by eliminating non-recurring impairment, significant changes in the consolidation scope that could distort the year-on-year comparison of indicators such as sales, the effect of exchange rates, etc. In each case, details are provided in the notes to the corresponding item .

ADT: Defined as the total number of users of a concession during a day. ADT is normally calculated as the total number of vehicles travelling on the motorway each day.

## Results presentation

#### Note

The financial information contained in this document is prepared according to the International Financial Reporting Standards. This information has not been audited and therefore may be modified in the future. This document does not constitute an offer, invitation or recommendation to buy, sell or exchange shares or make any kind of investment. Sacyr does not assume any type of damage or loss arising from any use of this document or its content.

In addition, the Group uses Alternative Performance Measures to provide with additional information which enhances the comparability and comprehension of its financial information and facilitate the decision-making and the evaluation of the group's performance.

To comply with the Directives (2015/1415es) of European Securities and Markets Authority (ESMA) on Alternative Performance Measures, the most relevant APMs used in the preparation of this document are included in an annex to this document.

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